



NOVARA NEW TEACHING AND RESEARCH HOSPITAL

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SLT

Novara, Thursday 28th February 2019



ORGANIZZATO DA



PROMOSSO DA



SI RINGRAZIA





PIEMONTE

A FUTURE-ORIENTED BUSINESS DESTINATION

Selected procedure

Structure of
procedure

Subject-matter of
the concession

Structure of
contract

The subject-matter of the procedure is the entrustment of the **building and management concession** of the Novara Teaching and Research Hospital according to the **project finance** pursuant to art. 183 of the Legislative Decree No 50/2016 based on the Technical and Economic Feasibility Project drawn up by the Contracting Entity. The procedure chosen for the entrustment of the building and management concession in project finance is the restricted procedure according to art. 61 of the Legislative Decree No 50/2016.



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1 Eligibility Phase

- ▶ Publication of the call for tenders with eligibility requirements;
- ▶ Submission of tenders;
- ▶ Validation of eligibility requirements and selection of bidders



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2 Phase of call for tenders

Invitation letters to bidders:

- ▶ Technical and Economic Feasibility Project;
- ▶ Economic and Financial Feasibility Plan Outline;
- ▶ Convention Outline;
- ▶ Risk Matric Scheme;
- ▶ Technical Specs for the services subject-matter of concession

Submission of bids including:

- ▶ Final Project
- ▶ Draft Convention
- ▶ Certified Economic and Financial Plan
- ▶ Specs for service and management



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1 Work Execution

2 Maintenance services

3 Power service

4 Furniture supply

5 Parking management



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1 OFF BALANCE

Risk allocation

Risk allocation shall occur in compliance with the European Directive on Concessions 2014/23/EU (Directive on Concessions), art. 180, par. 3 of Code; ANAC Guide Lines No 9; Eurostat regulations and EPEC Guide Lines (A Guide to the Statistical Treatment of PPPs”, Eurostat/Epec, September 2016).

Remuneration of Concession

The remuneration shall be granted only when the facility is available.

The Concession Plan shall identify:

- Indicators of Availability;
- Deduction mechanism of the remuneration according to the Indicators of Availability;
- Inspection procedure as for the remuneration deduction.



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2 BANCABILITY

- ▶ The concession remuneration shall be able to cover the investment costs and relevant risks;
- ▶ Exhaustive list of the “disruptive events”;
- ▶ List of assumptions in which the “Disruptive Events” imply an “Alteration of the Economic and Financial Balance”;
- ▶ Regulation on consequences if the Disruptive Events take place;
- ▶ Regulation on consequences if the assumptions of “Alteration of the Economic and Financial Balance” take place.