# PIEMONTE HEALTH & BEAUTY&TOSMe-Health

**B2B meetings**

# *International companies and public organisations meet Piemonte companies*

# 10th and 11th December 2014

**International Key Player Profile Form**

***Enrolment Form***

(Please answer all questions)

**Working language: English**

|  |  |
| --- | --- |
| Company name | Al Balagh Trading & Contracting |
| Address | Al Balagh Building, D-Ring Road, Al Hilal Area |
| Post code, City | Post Box No. 5777 |
| Website | www.albalagh.com |
| Spokenlanguages | English |
| Date of establishment | Al Balagh Company established in the year 1976, Medical & Scientific Equipment Division is part of Al Balagh company, established in the year 2005 |
| Turnover in euro (€) in 2013 | Al Balagh Company : Euro 64 Million  Medical & Scientific Equipment Division : Euro 3.5 Million |
| Nr of employeesin 2013 | Al Balagh Company : 1800 people (total)  Medical & Scientific Equipment Division : 10 people |

|  |  |
| --- | --- |
| **PIEMONTE HEALTH & BEAUTY** | |
| Pleaseindicateyour**business areas**: | 🗹Healthcare  🞏 Cosmetics / Beauty  🞏 Both - pleasedetail: Healthcare …… %  Cosmetics / Beauty... % |
| Pleaseindicateyour**activities:** | 🗹Import  🗹Distribution  🗹Agent  🞐Manufacturer of pharmaceuticals ,medicaldevices and foodsupplements |
| Pleasedescribeyouractivities: |  |
| Please specify the **sectors**: | 🗹 PLANNING DESIGN AND CONSTRUCTION  (feasibilitystudies, planning design, Healthcenters planning design and construction supervision, etc.)  Specify …………………………………………………………………………………………Construction……………………………………………………….  🞏 FURNITURE AND SUPPLIES  (Interiorfittings for sanitary/SPA/Beauty centers use, Goods and services for sanitary use, etc.)  Specify……………………………………………………………………………………………………………………………………………………….  🗹 MEDICAL EQUIPMENT  (Electromedicalequipments, Laboratoryequipments, Diagnostic  Physiotherapy/Orthopedics and Rehabilitation System, Commodities and Consumer goods, etc.)  Specify………… All…………………………………………………………………………… ………………………………………………………….  EQUIPMENT FOR COSMETICS  (Devices and equipment for beauty centers, fitness centers, SPAS, Cosmetics and Natural, Processingundercontract, Food supplements, etc.)  Specify……………………………………………………………………………………………………………………………………………………….  🗹 E-HEALTH  (Hospital management systems, Electronic patient records (EPR / EHR), Remote management systems (mobile messaging / alerts / booking / recalling), Telemedicine / Teleconsultancy, etc. )  Specify………………………All ……………………………………………………………………………………………………………………………….  🗹BIOTECHNOLOGY  (Bioinformatics, Biomedical, Green biotechnology, RedBiotechnology, White biotechnology, Life sciences, Pharmaceutical, etc.)  Specify…………………………………………………………………………………………All……………………………………………………………. |
| Please detail the products you deal with (and related brands):  - typology  - range | Medical, Laboratory Equipment, Furniture and Consumables  Fittness/Physiotherapy Equipment and Furniture  IT Solutions for the Healthcare  Please refer our website |
| Please indicate whether you have your own brand/s | No, we are only importers/agents/distributors |
| Geographic areas covered | Qatar |
| Please indicate if you are already sole agent of foreign products | Yes |
| Please indicate if you have contacts with foreign suppliers. If yes, indicate the country/ies | USA, Europe, Asia and Far East |
| Please indicate your customers’ characteristics. | 95% Govt and 5% private |
| Please indicate if you have already worked with Italian companies.  If yes, which ones? | Evermed/italy, Chinesesport/italy, Sanyleg/Italy, Gima/Italy |
| Please indicate products/services/processes solutions you are looking for | Medical, Laboratory Equipment, Furniture and Consumables  Fittness/Physiotherapy Equipment and Furniture  IT Solutions for the Healthcare |
| Please indicate which kind of cooperation you would be more interested in:  (i.e. Partnerships, Distributor / agent, Joint venture, System Integrator, Supplier) | Partnership, Distributor/agent, Joint venture |
| Please give further useful information |  |
| Please give the specific purpose of your visit to Italy | To meet potential manufacturers for Partnership, Distributor/agent, Joint venture |
| Please indicate your future projects and goals. What kind of sectors, solutions and technologies you are planning / wish to develop | More on  Medical, Laboratory Equipment, Furniture and Consumables  Fittness/Physiotherapy Equipment and Furniture  IT Solutions for the Healthcare |
| **TOSMe-Health** | |
| Please indicate the**ICT sectors** you deal with | 🞐Agrifood  🞐Automotive  🞐BMP  🞐Business management System  🞐Consultancies  🗹Educational  🗹Energy  🗹Environment  🗹e-Government  🗹e-Health  🞐Finance & Digital Payments  🞐Intelligent Transport System & Logistics  🞐Mobile Apps  🞐Multimedia  🞐Retail  🗹Security  🞐Smart Energy &Smart Building  🞐Tourism& Digital Media  🗹Utilities  🞐Other - please detail……………………….  🞐All above sectors are of interest ……… |
| Please detail the products you deal with (and related brands):  - typology  - range |  |
| Please indicate whether you have your own brand/s |  |
| Geographic areas covered |  |
| Please indicate if you are already sole agent of foreign products |  |
| Please indicate if you have contacts with foreign suppliers. If yes, indicate the country/ies |  |
| Please indicate your customers’ characteristics. |  |
| Please indicate if you have already worked with Italian companies.  If yes, which ones? |  |
| Please indicate products/services/processes solutions you are looking for |  |
| Please indicate which kind of cooperation you would be more interested in:  (i.e. Partnerships, Distributor / agent, Joint venture, System Integrator, Supplier) |  |
| Please give further useful information |  |
| Please give the specific purpose of your visit to Italy |  |
| Please indicate your future projects and goals. What kind of sectors, solutions and technologies you are planning / wish to develop, but have not found yet the support to do so |  |
| Please indicate other ICT sectors you are interested in: | 🞐Agrifood  🞐Automotive  🞐BMP  🞐Business management System  🞐Consultancies  🞐Educational  🞐Energy  🞐Environment  🞐e-Government  🞐e-Health  🞐Finance & Digital Payments  🞐Intelligent Transport System & Logistics  🞐Mobile Apps  🞐Multimedia  🞐Retail  🞐Security  🞐Smart Energy &Smart Building  🞐Tourism & Digital Media  🞐Utilities  **Please detail**………………………. |

**PIEMONTE AGENCY** / CENTRO ESTERO PER L’INTERNAZIONALIZZAZIONE

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